



UNIVERSITI TUN HUSSEIN ONN MALAYSIA

**FINAL EXAMINATION
SEMESTER II
SESSION 2017/2018**

COURSE NAME : PRINCIPLES OF MANAGEMENT
COURSE CODE : BPA 11303
PROGRAMME CODE : BPB
EXAMINATION DATE : JUNE / JULY 2018
DURATION : 3 HOURS
INSTRUCTION : ANSWER ALL QUESTIONS

THIS QUESTION PAPER CONSISTS OF **THREE (3)** PAGES

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Q1 Organizational structure is the formal arrangement of jobs within an organization.

(a) Explain the concepts of mechanistic and organic structures. (10 marks)

(b) Discuss the **FOUR (4)** contingency variables that should be considered while designing an appropriate organizational structure. (20 marks)

Q2 According to Oxford Advanced Learner’s Dictionary, motivate means “to be the reason why somebody does something or behaves in a particular way” and motivation is defined as “A reason or reasons for acting or behaving in a particular way.” A group consist of two or more interacting and interdependent individuals who come together to achieve specific goals.

(a) Explain the **FIVE (5)** levels in Maslow’s hierarchy with example for each. (20 marks)

(b) Explain the concepts of job enlargement and job enrichment with suitable examples for each. (10 marks)

Q3 According to Field Marsha Lord Slim, “Leadership is of the spirit, compounded by personality and vision. Its practice is an art. Management is of the mind, more a matter of accurate calculation of statistics.”

(a) Summarize **THREE (3)** important factors that determine either favourable or unfavourable situations, based on Fiedler’s contingency theory. (12 marks)

(b) List **FOUR (4)** traits associated with leadership with an example for each. (8 marks)

Q4 Controlling is the process of monitoring, comparing, and correcting work performance.

(a) Distinguish **THREE (3)** the best practices managers typically utilize in the control process with appropriate examples. (12 marks)



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- (b) Explain **FOUR (4)** performance control tools used for monitoring and measuring organizational performance.

(8 marks)

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- END OF QUESTIONS -