



**UTHM**

Universiti Tun Hussein Onn Malaysia

**UNIVERSITI TUN HUSSEIN ONN MALAYSIA**

**FINAL EXAMINATION  
SEMESTER I  
SESSION 2017/2018**

COURSE NAME : BUSINESS VALUATION  
COURSE CODE : BPE 44903  
PROGRAMME CODE : BPD  
EXAMINATION DATE : DECEMBER 2017 / JANUARY 2018  
DURATION : 3 HOURS  
INSTRUCTION : ANSWER ALL QUESTIONS

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THIS QUESTION PAPER CONSISTS OF **FOUR (4)** PAGES

- Q1** Procter and Gamble (P&G) is one of the leading global consumer product companies, owning some of the most valuable brands in the world. P&G's long history of paying dividends makes it a good candidate for the dividend discount model, and while it is a large company, its brand names and global expansion provide it with a platform to deliver high growth at least for the next few years.

To set the stage, P&G reported \$12,736 million in earnings for 2010 and paid out 49.75% of these earnings as dividends; on a per share basis, earnings were \$3.82 and dividends were \$1.92 in 2010. Firm's beta was 0.90, reflecting the beta of large consumer product companies in 2010, a risk-free rate of 3.50%, a mature market equity risk premium of 5%, and firm's current return on equity is 20.09%.

(Source: Investment Valuation, 2012)

- (a) Compute the firm's cost of equity. (5 marks)
- (b) Compute firm expected growth rate for the next 5 years. (5 marks)
- (c) After year 5, it is assumed that the firm will be in stable growth, growing at 3% per year and firm return on equity will reduce to a more sustainable 12% in perpetuity.

Estimate firm value per share.

(15 marks)

- Q2** BayuNext Corporation reported earnings per share of \$2.02 in 2017, and paid no dividends. These earnings were expected to grow 14% a year for 5 years (2018 to 2022) and 7% a year after that. The firm reported depreciation of \$2 million in 2017 and capital spending of \$4.20 million, and had 7 million shares outstanding. The working capital was expected to remain at 50% of revenues, which were \$106 million in 2017, and were expected to grow 6% year from 2018 to 2022 and 4% a year after that. The firm was expected to finance 10% of its capital expenditures and working capital needs with debt. BayuNext has a beta of 1.2 in 2017, and this beta was expected to drop to 1.10 after 2022. (The treasury bond rate was 7%, and the market risk premium was 5.5%).

- (a) Estimate the expected free cash flow to equity from 2018 to 2022, assuming that capital expenditures and depreciation grow at the same rate as earnings. (10 marks)
- (b) Estimate the terminal price per share (at the end of 2022). Stable firm in the same business have capital expenditures that are 150% of revenues, and maintain working capital at 25% of revenues.

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(5 marks)

- (c) Estimate the value per share today, based on free cash flow to equity model. (10 marks)

**Q3** The following was the result of a regression of PE ratios on growth rates, betas, and payout ratios for stock listed on the Value Line Database in April 2016.

$$PE = 18.69 + 0.0695 \text{ GROWTH} - 0.5082 \text{ BETA} - 0.4262 \text{ PAYOUT}; R\text{-Squared} = 0.35$$

Thus a stock with an earnings growth rate of 20%, a beta of 1.15, and a payout ratio of 40% would have had an expected PE ratio of:

$$PE = 18.69 + 0.0695 \times 20 - 0.5082(1.15) - 0.4262 \times 0.40 = 19.33$$

You are attempting to value a private firm with the following characteristics:

- The firm had net profits of \$10 million. It did not pay dividends, but had depreciation allowances of \$5 million and capital expenditures of \$12 million in the most recent year. Working capital requirements were negligible.
- The earnings had grown 25% over the previous five years, and are expected to grow at the same rate over the next five years.
- The average beta of publicly traded firms, in the same line of business, is 1.15, and the average debt-equity ratio of these firms is 25% (The tax rate is 40%). The private firm is an all-equity-financed firm, with no debt.

- (a) Estimate the appropriate PE ratio for this private firm using regression. (15 marks)
- (b) Explain issues related to the use of this regression (**Q3(a)**) in valuation. (10 marks)

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- Q4** Consider that you have done a regression of Price to Book Value (PBV) ratios for all firms listed on the Bursa Malaysia:

$$PBV = 0.88 + 0.82 \text{ Payout} + 7.79 \text{ Growth} - 0.41 \text{ Beta} + 13.81 \text{ ROE} \quad R\text{-Squared} = 0.75$$

Where;

Payout = Dividend payout ratio during most recent period

Growth = Projected growth rate in earning over next five years

Beta = Beta of the stock in most current period

To illustrate, a firm with a payout ratio of 40 percent, a beta of 1.25, ROE of 25 percent and expected growth rate of 15 percent would have had a price-book value ratio of:

$$PBV = 0.88 + 0.82(0.4) + 7.79(0.15) - 0.41(1.25) + 13.81(0.25) = 5.3165$$

- (a) Explain the meaning of R-Squared in the regression with respect to the PBV. (10 marks)
- (b) Assume that you have also run a sector regression on a company and estimated a price-book-value ratio based on that regression.

Justify what might be the reason that the result from the market regression is different from the sector regression.

(15 marks)

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**-END OF QUESTIONS-**